

# IN-HOUSE MARKETING SERVICES

444 CAJUNDOME BLVD LAFAYETTE, LA 70506 WWW.CAJUNDOME.COM



### **CAJUNDOME & CONVENTION CENTER**

IN-HOUSE MARKETING SERVICES



# ABOUT US

The CAJUNDOME & Convention Center Marketing Team utilizes a multi-channel media tool kit designed to contribute to the success of your next event.

Whether you need guidance in placing media buys, planning social media outreach or organizing community promotional partnerships, our team is ready and willing to assist you in executing a successful event.

Public and ticketed CAJUNDOME & Convention Center events have access to the following in-house services.

# MEDIA BUYS

Our staff is available to assist you with your local media buys in evaluating the best media partners for your target demographic and placing buys on your behalf. We have established relationships with local media partners in placing buys at NET rates, through all channels of media, including:

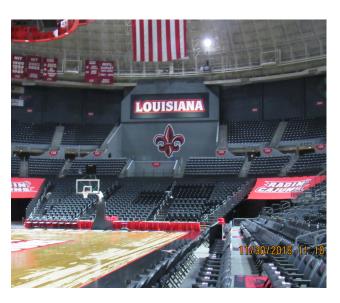
- ~ Traditional Media
- ~ Outdoor
- ~ Digital Media
- ~ Social Media

Plus, up to \$10,000/month value of promotional commercial spots through our partnership with LUS.

## TICKETMASTER

The CAJUNDOME & Convention Center is a Ticketmaster Exclusive venue, therefore, no other online ticketing services may be used for on-site events. With that relationship comes additional marketing and promotional opportunities through the Ticketmaster platform:

- ~ Targeted Listings
- ~ Access to Ticket Sales & Demo Reports
- ~ Email Blast
- ~ GROUPON LIVE Sales Channel





### MARKETING OUTREACH



Published by Erica Dufrene [?] - December 7 at 2:00 PM - 3

DTR Monthlong Giveaway Alert: Our December to Remember Giveaways just got even better thanks to our amazing partner, Coca-Colal For your chance to win a Coca-Cola Patio Cooler filled with Coca-Cola products and merchandise, enter here - https://woobox.com/b9rwjul You can enter once per day so set your reminders! And while you're at it, go ahead and tag your Coca-Cola loving pals to share the news! This giveaway ends December 31 at 12:00 PM at which time one winner will be drawn at random from the gualified entrants. Winner must be 18 years of age or older and able to pick up the prize from the CAJUNDOME. You better hurryl It looks like Cajun is enjoying this prize himselfl 😉

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THE PARTICIPATING TEAM THAT BRINGS THE MOST FANS TO



WILL WIN TICKETS FOR THE TEAM TO ATTEND THE HARLEM **GLOBETROTTERS ON DECEMBER 2** AT THE CAJUNDOME! HARLEM Martine/

#### WEBSITE STATS

MONTHLY VIEWS - 105K+ UNIQUE VIEWS - 102K+

#### **E-BLAST STATS**

**170K+ TARGETED TM** DATABASE OPTIONS **OPEN RATE - 37.9% CLICK RATE - 1.52%** 

#### DIGITAL OUTREACH

- CAJUNDOME.COM WEBSITE
- CAJUNDOME INSIDERS LOYALTY GROUP
- INSIDERS E-BLASTS
- CAJUNDOME APP (In Design Phase)
- LIVE STREAM: TWITCH.COM/CAJUNDOME

#### SOCIAL MEDIA OUTREACH

- FACEBOOK.COM/CAJUNDOME
- FACEBOOK.COM/CAJUNDOMECC
- FACEBOOK.COM/ARTISANCREATIVECATERING
- TWITTER.COM/CAJUNDOME
- PINTEREST.COM/CAJUNDOMECC
- INSTAGRAM
- SNAPCHAT

#### **COMMUNITY OUTREACH &** PARTNERSHIPS

- UNIVERSITY OF LOUISIANA AT LAFAYETTE & RAGIN' CAJUN ATHLETICS
- BIG BROTHERS BIG SISTERS OF ACADIANA
- **BOYS & GIRLS CLUBS OF ACADIANA**
- FOODNET
- LAFAYETTE MOMS BLOG
- MACARONI KID
- TOWNPLANNER COMMUNITY CALENDAR
- UNITED WAY OF ACADIANA
- ZOO OF ACADIANA
- AND MORE...

#### CAJUNDOME STATISTICS



#### MARKETING & ACTIVATION INFORMATION

#### CAJUNDOME WEBSITE

- SLIDESHOW 1200 X 600 PX
  - EVENTS, NEWS, PAGES, CONTESTS
- THUMBNAIL 608 X 360 PX
  - EVENTS, NEWS, VISITOR'S GUIDE, CONTESTS
- SPOTLIGHT IMAGE 608 X 360 PX
- LIGHTBOXES 1000 X 750 PX
  - SEATING CHARTS, HOMEPAGE OVERLAY\*
  - \*RECOMMENDED SIZE, CAN BE ANY SIZE NEEDED

OPTIMIZE YOUR IMAGES: 72 DPI RECOMMENDED.

#### CAJUNDOME OUTDOOR MARQUEE

• Marquee 570 X 276 PX

#### CAJUNDOME BOX OFFICE WINDOW PANELS

- Above the Window Magnetic Signs
  - **23" x 13"**
  - Nominal Production Fee per panel applies





#### LOCALIZED MARKETING & ACTIVATIONS

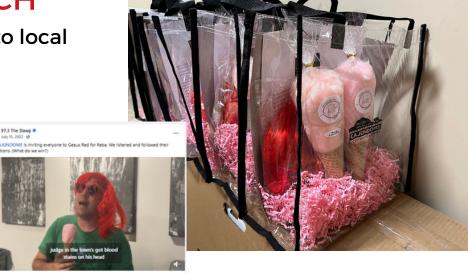
#### **ON SALE ACTIVATIONS**

 Local Box Office On Sale Promotions



#### MEDIA OUTREACH

• Marketing Outreach to local media personalities



#### CO-PROMOTIONS VIA LOCAL EVENTS

 Marketing Outreach in partnership with local businesses and events



#### **COMMUNITY PARTNERS**

#### FOR EVENTS THAT ARE "OPEN TO THE PUBLIC," ADD TO COMMUNITY CALENDARS:

- Delta Media TV http://deltamediacorp.com/television/
- KATC https://www.spingo.com/submit?AffiliateID=1779
- KLFY http://events.klfy.com/createevent
- KPEL http://kpel965.com/events-lafayette/community/add
- KRVS http://www.publicbroadcasting.net/krvs/events.eventsmain? action=submitEvent
- The Advertiser http://search.theadvertiser.com/localevents/add\_event/
- The Advocate https://theacadianaadvocate.eviesays.com/admin/p2s
- Town Planner http://www.townplanner.com/submit
- Add French and Francophone events to BeFrench.org
  http://www.befrench.org/add-event.html

#### RADIO STATION COMMUNITY CALENDARS

- Cumulus Media 94.5 KSMB http://www.ksmb.com/submit-a-psa/
- CM NASH99.1 http://www.nashfm991.com/2013/01/22/submit-your-psa/
- CM KRRQ95.5 http://www.krrq.com/amp-events/
- Delta Media Radio Stations http://deltamediacorp.com/radio/
- Townsquare Media TheDawg http://973thedawg.com/events-lafayette
- TM HOT107.9 http://1079ishot.com/events-lafayette
- TM ESPN 1420AM http://espn1420.com/events-lafayette
- TM 99.9 KTDY http://999ktdy.com/events-lafayette

#### OTHER COMMUNITY CALENDARS

- Lafayette Travel https://www.lafayettetravel.com/events/submit/
- Live & Local https://liveandlocalacadiana.com/live-music-calendar/
- Louisiana Travel https://data.louisianatravel.com/user/submitevent/
- Macaroni Kid https://lafayettela.macaronikid.com/events/submit



#### **GRAPHICS INFORMATION**



#### CAJUNDOME WEBSITE

- SLIDESHOW 1200 X 600 PX
- THUMBNAIL 608 X 360 PX
- LIGHTBOXES 1000 X 750 PX
  - SEATING CHARTS, HOMEPAGE
    OVERLAY\*
- OPTIMIZE YOUR IMAGES: 72 DPI RECOMMENDED.

#### CAJUNDOME MARQUEE

• 570 X 276 PX

#### LCD SCREENS (EXTERIOR & INTERIOR CONCOURSE LOCATIONS)

- 1920 x 1080 PX
- 1440 X 800 PX

# TICKETMASTER SPECS & REQUIREMENTS

- 2426 x 1365 PX
- SUPPORTS A 4 X 3 ASPECT RATIO
- NO PRICES
- NO DATES
- NO URLs
- NO OFFER TEXT
- NO PHONE NUMBERS
- NO LOCATIONS
- NO SPONSOR LOGOS